



Top 15 ERP Software Vendors – 2010

Profiles of the Leading ERP Vendors

Find the best ERP system for your company.

For more information visit Business-Software.com/ERP.

About ERP Software

Enterprise resource planning (ERP) is not a new concept. It was introduced more than 40 years ago, when the first ERP system was created to improve inventory control and management at manufacturing firms. Throughout the 70's and 80's, as the number of companies deploying ERP increased, its scope expanded quite a bit to include various production and materials management functions, although it was designed primarily for use in manufacturing plants.

In the 1990's, vendors came to realize that other types of business could benefit from ERP, and that in order for a business to achieve true organizational efficiency, it needed to link all its internal business processes in a cohesive and coordinated way. As a result, ERP was transformed into a broad-reaching environment that encompassed all activities across the back office of a company.

What is ERP?

An ERP system combines methodologies with software and hardware components to integrate numerous critical back-office functions across a company. Made up of a series of "modules", or applications that are seamlessly linked together through a common database, an ERP system enables various departments or operating units such as Accounting and Finance, Human Resources, Production, and Fulfillment and Distribution to coordinate activities, share information, and collaborate.

Key Benefits for Your Company

ERP systems are designed to enhance all aspects of key operations across a company's entire back-office – from planning through execution, management, and control. They accomplish this by taking processes and functions that were previously disparate and disjointed, and seamlessly integrating and coordinating them. As a result, an ERP system can:

- * Facilitate more efficient completion of day-to-day tasks.
- * Reduce the redundant and overlapping activities that waste time and money by standardizing core procedures.
- * Eliminate data silos by creating a single, centralized repository of timely, accurate business data.
- * Enable more effective resource allocation and management.

About ERP Software

- * Reduce overhead costs.
- * Enhance strategic planning by allowing for more accurate assessment of needs, and enabling measurement of goals versus outcomes.

Does My Company Need ERP?

Companies of all types and sizes can benefit from an ERP implementation. Even if business processes and related workflows are relatively smooth across the business, ERP can deliver even greater productivity and cost efficiency. However, the companies who need ERP the most are those whose most critical business procedures are so fragmented and broken that they hinder growth and profitability. For these firms, ERP can help create a business process management mindset, allowing them to define best practices, formalize activities, and streamline cross-departmental functions.

Additionally, ERP is designed to help companies who have trouble achieving “one version of the truth”. For example, in many firms, revenue data maintained by the finance department doesn’t always match the numbers generated by the sales organization. These disparities can make it difficult to assess financial status and profitability, and in the case of public companies, report results to investors. ERP systems consolidate and centralize all back-office information. Each transaction conducted by a department will be handled, recorded, and managed by a single system. In this way, the most frequent causes of conflicting information -- such as a lack of integration across departmental applications -- are eliminated.

Common ERP Features

Most ERP suites contain a broad range of modules to enhance a variety of back-office functions, including:

- * *Manufacturing* – includes features for project and process management, engineering, scheduling, capacity management, engineering, material requirements planning, and quality management.
- * *Supply Chain Management* – includes capabilities to support order entry, purchasing and procurement, inventory control, planning, goods inspection, and claims processing.

About ERP Software

- * *Financial Management* – includes functionality such as general ledger, cash management, accounts payable and receivable, and fixed asset management.
- * *Project Management* – includes features for costing, billing/invoicing, time and expense management, and activity monitoring.
- * *Human Capital Management* – includes capabilities to support hiring and staffing, payroll, training, time and attendance tracking, and benefits administration.

Many ERP environments leverage a data warehouse or operational data store for reporting purposes; this limits the impact of data analysis on the transactional database and prevents the performance slow-downs that report generation can impose on the production environment.

What to Look for When Choosing an ERP Solution

“Big bang” ERP implementations come with quite a bit of risk. Few businesses have the resources to handle an all-at-once deployment. Therefore, it is critical to choose an ERP vendor with a flexible and modular platform, so it can be rolled-out in phases.

Additionally, since many ERP modules often replacing existing business applications, be sure to select a solution that includes comprehensive data migration tools. This will help move data from old applications to new ones in the most efficient and effective fashion.

Finally, look for a single-source provider who has designed and developed each module in-house. Choosing a vendor who has created a complete ERP suite by bolting together various solutions – such as those developed by OEM partners or obtained through acquisition of smaller ERP companies – can lead to integration and performance issues.

Top ERP Software Vendors

You have many options when choosing a ERP software vendor. To make it a bit easier, we’ve featured some of the leading ERP solutions in this paper.

Review these vendors, and you’ll be well on the way to finding the right ERP software for your business.



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HIGHLIGHTS

- * Use of Microsoft technology establishes a seamless interaction between all elements of the Intuitive ERP architecture.
- * Industry-specific, flexible solutions to better match business requirements.
- * Focused on rapid growth through consolidation.
- * Serves small to mid-sized manufacturers.
- * Focus on quality and customer service.

OWNERSHIP:

Private

HEADQUARTERS:

Indianapolis, IN

ERP SOLUTIONS:

- * Intuitive ERP
- * Made2Manage ERP

FOUNDED:

2003, Indiana, USA
(as M2M Holdings, Inc.)

CUSTOMER FOCUS:

Consona serves the small to mid-size manufacturing segment, primarily customers in the 5 to 150 user range. Virtually all product and service segments are represented in its customer base.

SELECT CUSTOMERS:

San Antonio Lighthouse, Northern Digital, Bigfoot Industries Inc., Qualitel Corporation, TrailTech Inc., Ace Designers, Ltd., American Tubing, Inc.

About Consona/Made2Manage

Consona Corporation, formerly M2M Holdings, Inc., is a business software and service provider dedicated to becoming a valued business partner by helping companies continuously improve business processes over time. Toward this mission, Consona invests in the people, processes, technology and tools needed to provide customers with a unique and effective combination of customer care, product fit, industry expertise, and a broad range of consulting, IT and business services.

The Consona product portfolio consists of Customer Relationship Management (CRM) product lines and both industry-specific and cross-industry Enterprise Resource Planning (ERP) solutions. Consona provides CRM and ERP business solutions to more than 4,300 customers worldwide and across a variety of industries, including manufacturing and professional services.

A number of elements work together to make Consona a standout in the industry. Backed by an experienced management team and deep financial resources, Consona melds an aggressive acquisition program, strong balance sheet, solid customer relationships, and high-fit solutions into a value proposition that is unmatched by other vendors—but well-matched to its customers and their businesses.

Consona ERP Key Strengths

- * Integration of data across the enterprise ensures that customers have greater visibility in all areas of their business, from a strategic decision level to daily operations.
- * Insight into production, inventory and financial data makes it easy for users of the Consona ERP solution suite to identify opportunities for cost savings and efficiency improvements. A high-level view of key business indicators facilitates faster and more accurate management decisions—and an intuitive interface puts all of this at the customer’s fingertips when and where they want it.
- * Consona’s ERP solutions fit a broad range of industries and business types.
- * Intuitive ERP is designed to support businesses that operate locally or globally. Language and currency need not be a barrier to conducting business. With multi-language and multi-currency capabilities, Intuitive ERP can be implemented around the world.

About Consona/Made2Manage

Consona ERP Technology

Exclusive use of Microsoft technology establishes a seamless interaction between all elements of the Intuitive ERP architecture. Intuitive ERP is written in Microsoft Visual Basic for Applications®, straight Microsoft Visual Basic®, VB.NET and Microsoft Transact SQL (T-SQL) languages. Intuitive ERP uses Microsoft SQL Server® as the database technology.

Because of its pure Microsoft approach, Intuitive ERP connects seamlessly to any Microsoft business application, including Microsoft Office, Exchange, Project, and more. Consistent technology also means that Consona's Intuitive, as a software provider, is able to put its development energy into building innovative features and functions that directly benefit its customers, rather than wasting time chasing solutions to tough problems rooted in technology clashes.

Consona ERP Highlights

Intuitive ERP

- * Organizes all of a company's information into one, centralized system. This means that there is no need for different departments to re-key information and less need for manual paperwork, thus reducing the potential for errors.
- * Cuts operations costs by delivering complete visibility of an organization's Key Performance Indicators on a monthly, quarterly, or annual basis can provide graphical, complete, up-to-the-minute information of exactly what is going right and what is going wrong with your business before it is too late to make adjustments. .
- * Increases throughput by letting customers see upcoming bottlenecks before they happen—driving more efficient scheduling on the shop floor also reducing downtime and overtime.
- * Reduces purchasing costs with supplier relationship management functionality that forecasts demand to suppliers, taking better advantage of quantity breaks, and tracking vendor performance. With Intuitive ERP, customers can get the best prices from their vendors.

About Consona/Made2Manage

Made2Manage ERP

- * Since 1986, Made2Manage has been supplying ERP software and services to small and mid-market manufacturers in a variety of industries.
- * Provides complete, real-time inventory analysis and just-in-time material information, so customers can order what they need when they need it, without needing to stockpile inventory “just in case”.
- * Automatically calculated, adjustable safety stock and surplus levels allow organizations to keep their inventory within the parameters they set while keeping inventory carrying costs to a minimum.
- * Delivers complete visibility into the shop floor to allow businesses to see exactly where they have untapped capacity, and therefore better utilization of the shop floor is available that there is no need for different departments to re-key information and less need for manual paperwork, thus reducing the potential for errors.

Consona ERP Modules

- * Planning and Materials Management
- * Procurement
- * Manufacturing
- * Financial and Accounting
- * Business Process Optimization
- * Quality Control



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HIGHLIGHTS

- * Offers next-generation enterprise resource planning (ERP) solutions providing capabilities across the entire enterprise, including manufacturing workflow.
- * Based on the most agile and adaptable business architecture available, Epicor ICE 2.0, combining collaborative Web 2.0 concepts with Epicor True SOA™ to provide unprecedented scalability and flexibility on almost any device.
- * Provides global solutions available in over 150 countries and over 35 languages that comply with legal and industry standards.

OWNERSHIP:

Public
(NASDAQ: EPIC)

HEADQUARTERS:

Irvine, California

ERP SOLUTIONS:

- * Epicor 9
- * Epicor Manufacturing
- * Epicor Distribution

FOUNDED:

1984, California, USA

CUSTOMER FOCUS:

Epicor's ERP solutions help midmarket organizations and divisions and subsidiaries of the Global 1000 maximize their most important resources for profitable growth. Solutions are available for a number of industries including manufacturing, distribution, services, hospitality and retail.

SELECT CUSTOMERS:

Ace Clearwater, Alphatec Spine, Apogee Enterprises, Aqua-Aerobic Systems, Bruno Independent Living Aids, Cold Jet, COLT Defense, General Dynamics, TEAM Industries, Symetrics Industries, Symmetry Medical, Waterfurnace.

About Epicor

Epicor Software is a global leader delivering business software solutions to the manufacturing, distribution, retail, hospitality and services industries. With 20,000 customers in over 150 countries, Epicor provides integrated enterprise resource planning (ERP), customer relationship management (CRM), supply chain management (SCM) and enterprise retail software solutions that enable companies to drive increased efficiency and improve profitability.

Founded in 1984, Epicor celebrates 25 years of technology innovation delivering business solutions that provide the scalability and flexibility businesses need to build competitive advantage. Epicor provides a comprehensive range of services with a single point of accountability that promotes rapid return on investment and low total cost of ownership, whether operating business on a local, regional or global scale.

At the core of Epicor is an adaptable, collaborative architecture that satisfies the needs of any manufacturer regardless of country, industry or device, enabling business anywhere – business without barriers. Epicor delivers unprecedented business management, providing real time, in-context business insight throughout any manufacturing environment.

Epicor is a multidimensional solution uniquely equipped with rich feature sets supporting any environment including make-to-order (MTO), engineer-to-order (ETO), configure-to-order (CTO), mixed-mode, make-to-stock and discrete manufacturing. Built on the second-generation service-oriented architecture (SOA), Internet Component Environment (ICE) 2.0, Epicor fuses modern Web 2.0 technologies with True SOA™ - delivering unprecedented flexibility and visibility across multiple departments. Epicor's ERP solutions go beyond traditional ERP, encompassing processes outside the production and distribution cycle.

In addition to a full range of manufacturing capabilities, Epicor extends tools across back-office processes including financial management, customer relationship management, sales and customer service, providing real-time, in context information to employees from the shop floor to the top floor.

About Epicor

Epicor continues to earn accolades and global recognition for its products and innovational impact in the marketplace.

Epicor ERP Key Strengths

- * Epicor is a global leader dedicated to providing business software solutions to companies around the globe. With comprehensive solutions, service and support, the company helps more than 20,000 of the world's best companies run their business more efficiently and effectively.
- * Epicor's ERP solutions automate and optimize business operations by integrating data and processes into a single unified solution to maximize profitable growth. Epicor delivers a single end-to-end software solution for business.
- * The company offers a comprehensive range of professional services with its solutions, providing a single point of accountability to promote rapid return on investment and lower total cost of ownership.
- * In addition to award-winning financial, inventory and manufacturing management capabilities, Epicor's ERP solution delivers in-depth supply chain management, customer relationship management, business intelligence and enterprise performance management functionality.
- * Epicor solutions are built to comply with local governmental and industrial requirements in a majority of countries around the globe.

Epicor ERP Technology

Epicor provides the latest, most flexible and collaborative architecture available. Epicor ICE 2.0 provides unprecedented levels of scalability, flexibility and configuration to modify software to fit the workflow – rather than modifying workflow to fit the software. Whether in the back office or on the manufacturing floor, Epicor provides the connectivity, responsiveness and access to data needed to compete in today's global economy.

Epicor's hosting services provide the first step towards the end-to-end management of mission-critical IT environments. The company's managed services deliver a unique value-add to customers, providing total peace of mind by ensuring that business systems and processes stay up and running and operating at peak levels at all times.

About Epicor

Epicor ERP Highlights

Epicor 9

- * The latest Epicor ERP solution, Epicor 9, represents the convergence of Epicor's rich tool sets into a single product. As the first solution built on ICE 2.0, Epicor 9 redefines the ERP experience, combining a full range of enterprise, manufacturing and distribution functionality with the most collaborative, flexible service oriented architecture available. Epicor 9 eliminates the technological and industrial boundaries that stifle productivity, enabling business anywhere - business without barriers.

Epicor Manufacturing

- * Epicor Manufacturing is designed to meet the needs of progressive manufacturers, regardless of shop environment. Epicor Manufacturing delivers built-in workflow processes to manage the entire order cycle: from marketing, sales and customer relationship management, through production, planning, sourcing and procurement to installation, service and financial recognition. Complimented by a full-range of enterprise capabilities, Epicor Manufacturing helps achieve maximum efficiency at each plant, while providing innovative technology to span the entire enterprise.

Epicor Distribution

- * Epicor Distribution is an end-to-end solution providing tools to efficiently assemble, ship and deliver the finished goods. Epicor Distribution offers a full range of order management, supply chain and warehousing capabilities built on a single business platform based on industry-leading Web services architecture. Complimented by a full suite of enterprise functionality, Epicor Distribution supports the needs of truly agile distributors.



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HIGHLIGHTS

- * Awards: #1 Rated ERP Software Solution for Manufacturers by Aberdeen Group 2009; 2009 CODIE Best SaaS Solution Finalist Software & Information Industry Association; Best of SaaS Showplace Award 2009; Impovation Innovation Award; 2009 Sloan Award for Business Excellence
- * Customers: Implemented in over 1200 medical, automotive and aerospace manufacturing plants worldwide with over 30,000 daily-user logins.
- * Implementations: The fully-integrated Plex Online enjoys an industry-leading 100% customer retention and 100% solution implementation success rate.

OWNERSHIP

Private

HEADQUARTERS

Auburn Hills, MI

ERP SOLUTIONS

* Plex Online

FOUNDED

1995, Michigan

CUSTOMER FOCUS:

Plex Online was developed specifically for manufacturers, including precision metalforming, complex assemblies, steel processing, injection molding, and much more. The on-demand software supports industry-specific functions for manufacturers in high precision, high liability industries such as automotive, aerospace & defense, medical device, and packaged foods.

SELECT CUSTOMERS:

American Axle & Manufacturing, Cuisine Solutions, Metaldyne Corporate, Oneda Corporation, Pepsi Bottling Group, Pro Welding, Regency North, United Plastics Corp, Wolverine Advanced Materials

About Plex Online

Since 1995, Plex Systems, Inc. (Auburn Hills, Mich.) has maintained a singular vision -- to drive significant cost, quality and productivity improvements for manufacturers, from the shop floor to the top floor. Plex Online is an on-demand software for the manufacturing enterprise, delivering a powerful, real-time interface. Plex Systems originated internally at a manufacturing company, and was designed to resolve quality challenges, including production, distribution and global supply chains management issues.

Plex Online is a true on-demand manufacturing performance system, managing production, distribution and global supply chains, accounting, financials, compliance and human resources and other top business functionality. Plex delivers best-in-class manufacturing solutions on demand. The powerful combination of Plex Online technology, services and expertise has empowered manufacturers of all sizes and maturity to achieve greater efficiencies, lower costs, and higher customer satisfaction.

Today, Plex Online also enables businesses to manage accounting, financials, compliance and human resources and other top priorities. Plex Systems serves a cross section of manufacturing industries (OEM and suppliers), particularly automotive, defense, medical device and aerospace companies headquartered in the Americas, Asia, and Europe.

Plex Systems has partnered with Apax Partners (www.apax.com), one of the world's leading global private equity groups, to drive global expansion and further strengthen the company's products, services and market position. Apax Partners operates across the US, Europe and Asia and has more than \$20 billion in funds under management and advice. In 2006, funds advised by Apax made a strategic investment in Plex Systems, joining the founding investment group as stakeholders in Plex.

About Plex Online

Plex Online Key Strengths

- * Companies and their partners can get started with a basic Internet connection. Full deployment is measured in weeks (rather than the years associated with traditional ERP deployments) and benefits begin accruing immediately.
- * Plex delivers its On Demand solutions through secure data centers built from the ground up for continuous, secure, and reliable Web-based service delivery. The vendor offers industry-leading data recovery targets.
- * With no need to license costly software or hardware or hire expensive implementation services, initial solution fees are less than half those of installed software. Also, with no technology to maintain, total cost of ownership is 5-10X less than installed software.
- * Plex's rapid application development (RAD) process and SaaS model deliver daily functionality enhancements and upgrades - automatically and free to all customers.
- * Internet delivery, high usability, and immediate training drive rapid adoption, increasing solution ROI and value.

Plex Online Technology

Plex Online is an on-demand solution, building on the SaaS. Plex Online offers over 350 functional modules, providing companies instant access to vital information and management functions using a simple web browser. The on-demand solution features enterprise resource planning (ERP) functions such as accounting and finance modules, customer relationship management (CRM) features such as order entry and tracking, manufacturing execution systems (MES) function such as production scheduling and machine integration, and supply chain management (SCM) functions such as supplier quality and traceability.

About Plex Online

Plex Online ERP Modules

Plex Online for ERP

- * Accounting
- * Business Intelligence
- * Costing
- * Demand Mgmt
- * Document Control
- * eCommerce
- * Groupware
- * HR
- * Inventory
- * Procurement
- * Program Mgmt
- * Sales/CRM

Integrated Applications

- * CAD/PDM
- * MS Office Applications
- * Payroll

Plex Online ERP Highlights

- * One of the most powerful features of the Accounting System is its seamless integration with other parts of Plex Online.
- * Plex Online supports Standard Costing, Job Costing, and Actual Costing, including a variety of summary, detail and cost variance reports. Plex is designed to support the level of costing you need.
- * Plex Online provides a full suite of tools for managing the sales process, from powerful Quote Tracking and Order Entry modules, to Release Accounting and Shipment Tracking, to Revenue Reporting and CRM.
- * Plex Online supports BI and fulfills the vision of BI with the ability to provide and the flexibility to customize hundreds of reports.
- * Plex Online provides a powerful and highly-detailed Inventory Tracking System ideal for tracking containers, pieces and/or assemblies as they move through the manufacturing process on the shop floor.
- * Plex Online includes a full-featured Time and Attendance module that manages employee data, controls employee work schedules, and collects time clock in and out times using bar coded badges.
- * The Plex Online information system provides a shared, online database that all employees can draw from to make decisions and perform their job functions.

HIGHLIGHTS

- * Backed by the strength of Microsoft, one of the largest IT companies in the world.
- * Uses familiar Microsoft interface.
- * Complete business management software: ERP, e-commerce, supply chain, manufacturing, CRM, HR, project accounting.
- * Uses familiar Microsoft interface.

OWNERSHIP:

Public
(NASDAQ: MSF)

HEADQUARTERS:

Redmond, WA

ERP SOLUTIONS:

- * Microsoft Dynamics GP (formerly Microsoft Great Plains)
- * Microsoft Dynamics NAV
- * Microsoft Dynamics AX

FOUNDED:

1975, New Mexico, USA

CUSTOMER FOCUS:

Microsoft distributes its products primarily through the following channels: OEM; distributors and resellers, and online services. Its customers include individual consumers, small and medium-size organizations, enterprises, governmental institutions, educational institutions, Internet Service Providers, application developers, and OEMs.

SELECT CUSTOMERS:

Network Engines, Warn Industries, Lockheed Martin, Canadian General Power, IRITO, Oerlikon Balzers, Roll-Gom, Giant Bicycle, Arthur Shuman, Inc.

About Microsoft

Microsoft develops and markets software, services and solutions that deliver new opportunity, convenience, and value to people's lives. The company's product segments provide management with a financial view of its key businesses. The segments provide a framework for the alignment of strategies and objectives across the development, sales, marketing, and services organizations, and for the timely and rational allocation of development, sales, marketing, and services resources within businesses. The company's seven product segments are: Client; Server and Tools; Information Worker; Microsoft Business Solutions; MSN; Mobile and Embedded Devices; and Home and Entertainment.

Microsoft's research and development facilities are located primarily in Redmond, Washington with smaller facilities located in Mountain View, California; Fargo, North Dakota; Beijing, China, Dublin etc. As of June 30, 2005, the Company employed approximately 61,000 people.

Microsoft offers a variety of products and services, including its Windows operating systems and Office software suite. The company has expanded into markets such as video game consoles, servers and storage software, and digital music players. Microsoft has reached settlements to end a slew of antitrust investigations and lawsuits, including agreeing to uniformly license its operating systems and allowing manufacturers to include competing software with Windows. In early 2008 the company made an unsolicited bid to acquire Yahoo! for about \$44.6 billion.

Producing and distributing goods and services is the major engine in today's economy. And as a key ERP solution provider, Microsoft knows that the fundamental success factors in this competitive global marketplace constant: produce the right products—in the right quantities, at the right time, with good quality, and at a price the customer is willing to pay. However, flexibility and continuous improvements are also imperative.

Success includes the flexibility to respond to emerging markets, such as today's growth opportunities in China and Eastern Europe, and to the ever-changing needs of the customers. Capitalizing on these opportunities and demands involves quickly adapting to new approaches, trading partners, and procurement strategies.

About Microsoft

The company's ERP solution suite, Microsoft Dynamics, offers integrated, adaptable business applications for small and medium-sized organizations and divisions of large enterprises. These integrated solutions—delivered through a worldwide network of experienced Microsoft Certified Partners—work like and with familiar Microsoft software and help automate and improve financial, customer relationship, and supply chain management.

Microsoft Key Strengths

- * Microsoft, one of the largest IT companies in the world, recorded a revenue of \$51.12 billion in fiscal year 2007. It has a strong presence in more than 100 countries. The company's recent product launches and a strong pipeline of products provide excellent growth avenues to the company.
- * Microsoft Corporation develops, manufactures, licenses and supports a range of software products for computing devices. The Company's software products include operating systems for servers, PCs and intelligent devices, server applications for distributed computing environments, information worker productivity applications, business solution applications, high-performance computing applications and software development tools
- * The company has five segments: Client, Server and Tools, the Online Services Business, the Microsoft Business Division, and the Entertainment and Devices Division, and provides world-class consulting and product support services, and trains and certifies computer system integrators and developers.

Microsoft ERP Technology

Microsoft develops and distributes predominately licensed software business solutions.

Microsoft ERP Highlights

- * Microsoft Dynamics is a line of integrated, adaptable ERP business management solutions that automate and streamline financial, customer relationship, and supply chain processes in a robust, powerful way that helps drive business success.
- * Seamlessly integrates internal and external communication and collaboration. Synchronizes information flow between personnel, engineering, manufacturing, and subcontractors.

About Microsoft

- * Drives outstanding customer service. Microsoft Dynamics solutions gives organizations the ability to track a project from design through “as-built” configuration, aligning service personnel with customers in a powerful, effective way.
- * The Microsoft Dynamics CRM module gives customers access to deep customer knowledge based on past experiences, helping them identify and meet or exceed their service-level agreements (SLAs) and contract requirements.
- * Delivers flexible production planning, allowing production planners to change a development process as customer needs change. Microsoft Dynamics solutions support end-to-end business functionality across the enterprise, especially manufacturing modes such as engineer-to-order, make-to-order, make-to-stock, or mixed/hybrid modes. manufacturing modes such as engineer-to-order, make-to-order, make-to-stock, or mixed/hybrid modes.

Microsoft ERP Modules

- * Microsoft Dynamics for financial management
- * Microsoft Dynamics for customer relationship management (CRM)
- * Microsoft Dynamics for supply chain management



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HIGHLIGHTS

- * Offers a complete, real-time, and value-added manufacturing software solution in ERP, CRM, APS, and MRP for small to medium-size businesses.
- * Quick payback ERP for job shops, ETO, mixed-mode, contract and discrete manufacturers.
- * With the most successful software implementations in the industry and over three decades of software industry experience, Global Shop Solutions provides customers with unparalleled stability and expertise.

OWNERSHIP:

Private

HEADQUARTERS:

The Woodlands, TX

MANUFACTURING SOLUTIONS:

Global Shop One-System ERP Solutions™

FOUNDED:

1976, Texas

CUSTOMER FOCUS:

Global Shop Solutions serves as the preferred management solution for a variety of manufacturing and job shop industries, including aerospace and defense, oilfield and petrochemical, sheet metal fabricators and machine shops, machine builders, repair facilities, wood shops, medical instrumentation and store fixture manufacturers. Global Shop Solutions customers include public and private companies, ranging in size from 20 to 500 employees.

SELECT CUSTOMERS:

ATD Precision Machining, Calnetix, Eptam Plastics, Milcut Foam Products, Miller Welding, Panoramic, Inc., Metalcrafters, Inc., M&H Engineering, Pazmac Manufacturing, Wilshire Precision.

About Global Shop Solutions

Based in The Woodlands, Texas (USA), Global Shop Solutions is the enterprise resource planning (ERP) leader in on-time delivery, lean manufacturing, shorter delivery times, and costing and pricing systems. Founded in 1976, the privately-held Global Shop Solutions manages the vital day-to-day business aspects of job shops, make-to-stock, make-to-order, and mixed-mode manufacturers and distributors. Over 12,000 users in North America, Central and South America, Europe, and Australia derive increased profitability and productivity by Global Shop's easy to use, integrated applications.

Global Shop Solutions' unique combination of manufacturing knowledge, software expertise and commitment to customer service has produced more successful implementations than anyone in the industry. For manufacturing companies that want to provide better and faster service to their customers, gain more control over their business and accelerate growth and profitability, Global Shop's One-System ERP Solutions™ is the software of choice.

Global Shop Solutions' mission is to help manufacturing companies streamline their operations for increased sales, lower costs and improved on-time delivery. With a proven implementation process and Built-in Customization™, Global Shop Solutions provides a comprehensive enterprise management system that can grow with the size and needs of its customers.

Global Shop customers receive superior after-the-sale service and support, including Global Shop's highly educated, professional manufacturing and accounting consultants and instructors; new user basic training at Global Shop's training facility in The Woodlands, Texas, and additional training as required; on-site consulting at the customer's plant; virtual training via the Internet, available as subscription virtual training and individual virtual training; classes at the annual users' conference; implementation assistance; documentation manuals; on-line help; in-house telephone support; Global Shop's ServiceWeb, which allows posting and tracking of all service calls; and data conversion support.

About Global Shop Solutions

In addition to its corporate headquarters in The Woodlands, Texas, Global Shop operates branch offices in Boston, Massachusetts; Chicago, Illinois; Dallas, Texas; Denver, Colorado; Detroit, Michigan; Erie, Pennsylvania; Los Angeles, California; and Washington, DC.

Global Shop Solutions Key Strengths

- * A major benefit of Global Shop Solutions is lowered costs. With an all-in-one package, companies can experience savings through both direct and in-direct cost reductions in the office and the shop.
- * Global Shop is privately owned and family operated, and has been for over three decades—a remarkable phenomenon in today’s ERP software industry, and one that provides a benefit to all its customers through company stability and deep expertise.
- * Quality customer support and service are hallmarks of Global Shop operations, and its just one of the many reasons businesses choose Global Shop above other ERP software providers.
- * Dedicated R&D program: Global Shop Solutions’ on-going and customer-centered research department is one of the most extensive in the industry.
- * Global Shop Solutions offers both strength and value in their robust ERP software systems. Their experience uniquely helps them to understand what it takes to make your manufacturing or job shop business a successful one in today’s competitive economy.
- * Global Shops’ unified solution simplifies life for businesses. With a single system and database for the whole company, information is much more easily tracked and all business processes are easily managed more efficiently and effectively.

Global Shop Solutions Technology

Global Shop Solutions uses a state-of-the-art technological platform in a proven architecture to provide the rich environment for their ERP software solution. The system is noted for ease of use, flexibility, processing performance and reliability, and is a fully comprehensive design that includes all the features necessary to fulfill all your business, manufacturing, and shop floor control needs.

About Global Shop Solutions

Global Shop Solutions ERP Modules

Shop Management

- * Estimations and Quotations
- * Shop Floor Control
- * Data Collection/Bar Coding
- * Demand Planning and Forecasting

Materials Management

- * Inventory
- * Purchasing
- * Bills of Material

CRM and Sales Management

- * Customer/Prospect Management
- * Quotations
- * Order Entry
- * Shipping
- * Invoicing/Order History
- * Product Configurator

Financial Management

- * Accounts Payable
- * Accounts Receivable
- * Payroll
- * General Ledger
- * Fixed Assets

Advanced Production Scheduling (APS)

Quality/Disposition Tracking

- * Warranty
- * RMA's/RTV's
- * ECN's

Productivity Tools and GS Ecommerce

- * GS Business Intelligence
- * EDI
- * GS Link
- * GS BusinessWeb
- * GS InnerNet Event Messaging
- * GS Project Management System
- * Data Conversion

Global Application Builder (GAB)

About Global Shop Solutions

Global Shop Solutions ERP Highlights

- * Unique to Global Shop Solutions, Global Application Builder (GAB) is a programming tool that allows users to modify their ERP system to suit their needs by providing the opportunity for more customization at a lower cost.
- * An all inclusive business software package, Global Shop's One-System ERP Solutions™ consolidates real-time data across different business departments, providing companies with easy to use, value-added, and cost-effective business management tools.
- * Global Shop's Advanced Production Scheduling (APS) puts scheduling power at your fingertips and lets you see the effects of these scheduling changes instantly. The real-time, "real shop" features make your business more responsive to the demands of your customers.
- * Through Global Shop's FastStart™ Training and Support System, companies have access to the industry's most comprehensive programs of certified training, support, and customer service, giving your company's employees the preparation they need to succeed.



www.intacct.com | sales@intacct.com | 1-877-437-7765

HIGHLIGHTS

- * Fast-growing, cloud financials (SaaS) financial management and accounting applications company.
- * CPA Technology Advisor- “Five-star Review”
- * JMP Securities- “Top 100 Software Companies”
- * Inc. Magazine- “Best for Replacing QuickBooks”
- * SIIA CODiE Awards- “Best Financial Software Solution”
- * Accounting Today- “Top 100 Products”

OWNERSHIP:

Private

HEADQUARTERS:

San Jose, California

FINANCIAL MANAGEMENT

SOLUTIONS:

- * Intacct
- * Intacct for Small Business
- * Intacct Accountant Edition

FOUNDED:

1999, California

CUSTOMER FOCUS:

Primarily small and midsize businesses including QuickBook users, Salesforce CRM users, AICPA members, software and SaaS companies, consulting and wholesale companies, services industry, hospitality, nonprofits and franchises.

SELECT CUSTOMERS:

OpSource, nGenera, Acceller, Bulk TV & Internet, PHM Services Inc., Voltage Security, Aicent, Cardinal SW, Houston, LP, Crimson Worldwide, Platinum Hospitality, Navis Logistics Network, Regent Entertainment, DHI, SchoolDude.com, TeleManagement Forum, Fast Eddie’s Sports Grill, 3balls.com, Odyssey Thera

PRICING:

Intacct is offered on a monthly subscription basis, pricing starts as low as \$4800 per year.

About Intacct

Intacct is a market leader in on-demand financial management and accounting applications. Thousands of businesses, from startups to public companies, use Intacct's award-winning solutions to manage and share financial, supply chain and professional services information. Intacct automates key business processes from order entry through cash collection and from procurement through vendor payment. The Intacct system includes financials and accounting, contract and revenue management, order management, project management, financial consolidation, real-time dashboards and financial reporting applications, all delivered via Software-as-a-Service. Intacct's open on-demand system is extended by hundreds of partners, like salesforce.com and is FASB, Sarbanes-Oxley and GAAP compliant.

Intacct Key Strengths

- * **Superior financial management and accounting applications** — Our financial management applications are deep and mature. They support business process flexibility, advanced functionality like multi-entity and multi-currency, as well as governance and compliance, all in an easy to use and deploy package.
- * **Business visibility, insight and understanding** — We have built our financial management applications around driving meaningful, real-time information for actionable insight across the business – including financial, non-financial and operational data.
- * **Open, best of breed choices** — Intacct believes that all stakeholders at a company should work with applications that best meet their needs. We make it easy for our customers to extend the value of Intacct by leveraging additional best of breed applications.
- * **On-demand applications** — On-demand delivery models are rapidly becoming more compelling, shifting the costs and risks of traditional on-premises software from the customer to the supplier. Let us help you run your business better and more flexibly.
- * **Client success and satisfaction** — We pride ourselves in the success of our customers. In July 2008, 93% of our clients indicated they would recommend Intacct to their business colleagues. Each year more than 95% of our clients renew their subscriptions – voting for Intacct with their wallets.

About Intacct

- * **Lower your total cost of ownership** — The Intacct delivery model is designed to help you reduce overhead and ongoing operational costs. There are no capital costs, no operating costs, no hardware or software to install or maintain, no programming. Let us handle all the IT while you focus on your core business.

Intacct Technology

Delivered over the Internet via Software as a Service, Intacct can be accessed via any current web browser and is both PC and Mac compatible.

Intacct Product

Core Applications Include:

Intacct Financials and Accounting

- * Intacct General Ledger
- * Intacct Accounts Receivable
- * Intacct Accounts Payable
- * Intacct Cash Management
- * Intacct Expense Management

Intacct Purchasing

Intacct Order Management

Intacct Insight

Optional Applications Include:

- * Intacct Multi-Currency
- * Intacct Global Consolidations
- * AvaTax for Intacct – Sales Tax Management
- * Intacct Inventory
- * Intacct Contract and Revenue Management
- * Intacct MAX™ for Salesforce
- * Intacct MAX™ for QuickArrow
- * Intacct Web Services



www.syspro.com | 1-800-369-8649

HIGHLIGHTS

- * Modular ERP system – strong in manufacturing, financials, distribution
- * Offers tight integration, interoperability, outstanding price/performance
- * Designed to leverage the strengths of Microsoft solutions
- * Supports Lean Manufacturing
- * Facilitates FDA compliance

OWNERSHIP:

Private

HEADQUARTERS:

Costa Mesa, CA

ERP SOLUTIONS

- * SYSPRO Enterprise Resource Planning (ERP)
- * SYSPRO Lot Traceability
- * SYSPRO Bill of Materials
- * SYSPRO Inventory
- * SYSPRO Requirements Planning

FOUNDED:

1978, California

CUSTOMER FOCUS:

The system's ease-of-use and business process orientation, combined within a single integrated system encompassing strong accounting, manufacturing, distribution and supply chain capabilities, make it a compelling solution for a broad range of mid-market businesses in a variety of vertical industries.

SELECT CUSTOMERS:

Illinois Tool Works Inc (ITW) Canada, Bennett Tool & Die Co., Daniels Electronics, EMC Document Systems, Dupar Controls Inc., World Precision Instruments, TriStar Plastics Corp, Cedarlane Laboratories, Crosby Molasses, Titanium Sports Technologies, Chocolate Potpourri, Sound Surgical Technologies, Mac Paper, Inc.

About SYSPRO

SYSPRO is an internationally recognized, leading provider of enterprise business solutions. Formed in 1978, SYSPRO was one of the first software vendors to develop an enterprise resource planning solution. Today, SYSPRO is a global business solutions vendor with offices on six continents and over 1500 channel and support partners. Over 12,000 licensed companies across a broad spectrum of industries in more than 60 countries trust SYSPRO as the platform on which to manage their business processes. By focusing on people and building lasting relationships with customers and partners, SYSPRO consistently excels at guiding customers through all aspects of their implementation. Tried, tested and reliable, SYSPRO has stood the test of time as a company and as a software solution.

SYSPRO's award-winning application set is engineered to help companies get to grips with today's day-to-day problems and expand and adapt to the ever-changing business landscape. The solution suite delivers outstanding price/performance value and is continually enhanced and upgraded in response to user demand and legislative requirements. What's more, SYSPRO has excellent security features and is exceptionally easy to use - data entry and system navigation are simplicity itself. Plus, thanks to the latest Microsoft® technology, SYSPRO delivers rapid access to easy-to-view, real-time information, ensuring quick response to customer demands, beating competitors and reducing operating costs through streamlined processes and automated workflows.

SYSPRO ERP is a modular system with unparalleled strength in financials, distribution and manufacturing. Together, these build into a powerful foundation essential for an effective enterprise-wide solution.

Ideally suited for the global marketplace with multi-national, multi-company and multi-location facilities, SYSPRO gives its customers superior financial control, letting businesses forecast with complete confidence. And beyond the factory gate, SYSPRO offers sophisticated business analytics, CRM, APS and e-commerce functionality to help control the supply chain more rigorously and dramatically enhance customer satisfaction.

About SYSPRO

SYSPRO Key Strengths

- * SYSPRO ERP is ideal for a wide range of manufacturing businesses, with modules designed to accommodate most production cycles and optimize the capabilities of repetitive, custom, quick-turn and mixed-mode operations.
- * Seamlessly integrated with both financial and distribution modules, SYSPRO manufacturing also delivers superior features for estimating, scheduling, costing, lot and serial tracking, as well as back-flushing, material verification, inventory optimization and planning.
- * As a customer-centric company, SYSPRO aims to deliver world-class software that gives customers the control, insight and agility they need for competitive advantage in a global economy.
- * SYSPRO is an easy-to-buy, easy-to-deploy and easy-to-use enterprise-wide software solution. The software is characterized by tight integration, interoperability, outstanding price/performance, balance of functionality and a strong focus on business process management and usability.
- * SYSPRO is a true turnkey solution that is scalable in terms of enterprise size and business functionality. Using a 'building block' approach, the core SYSPRO system forms the platform on which customers can start adding business functionality and technological capabilities as needed.
- * Each business module is tightly integrated with the core platform, ensuring that when modules are implemented, business operations continue to operate with minimal disruption and risk.

SYSPRO Technology

SYSPRO's SaaS software solution is designed to leverage the strengths of Microsoft® solutions and other technologies to optimize the abilities of manufacturers (repetitive, custom, quick-turn and mixed mode) and distributors.

All modules are scalable and interactive in a client/server environment.

SYSPRO e.net solutions is a new component architecture that gives authorized individuals the ability to interact with SYSPRO data over the Web as well as from remote devices, including palm pilots and cell phones.

About SYSPRO

SYSPRO Manufacturing Modules

SYSPRO Factory Scheduling

Estimating, scheduling, and job costing

SYSPRO Lot Traceability

Lot and serial number tracking

SYSPRO Bill of Materials

BOM, WIP, purchasing/receiving, and backflushing

SYSPRO Inventory

Material verification and inventory operation

SYSPRO Requirements Planning

Material Requirements Planning capability



HIGHLIGHTS

- * Software designed specifically for small-to-medium-sized businesses.
- * Recipient of multiple industry awards, recognitions, and reviews.
- * Customer-focused divisions offer solutions specifically for business management, healthcare, payment solutions, and industry and specialized solutions.

OWNERSHIP:

Public (London: SGE.L)

HEADQUARTERS:

Irvine, CA

SUPPLY CHAIN SOLUTIONS:

Sage Accpac ERP

Sage MAS ERP

Sage X3

FOUNDED:

1981, Newcastle-upon-Tyne,
England (The Sage Group
plc)

CUSTOMER FOCUS:

Sage's focus is to provide business management software applications and services to small-and medium-sized businesses (SMBs), with primary focus on four divisions; business management, healthcare, payment solutions, and industry and specialized solutions.

SELECT CUSTOMERS:

Island Lake Resort Group, Metrohm USA, Inc., Dexter's Farm, Digital Signal, Metrolina Greenhouses, Kellogg Garden Products, Blount Fine Foods, Satellite Industries

About Sage

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. Sage North America employs more than 4,100 people and supports nearly 2.9 million small and medium-size business customers. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 14,500 people and supports 5.8 million customers worldwide.

Sage ERP Key Strengths

- * For more than 30 years, Sage has delivered easy-to-use, scalable, and customizable software for accounting, customer relationship management, human resources, merchant services, time tracking, as well as for the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit, and real estate industries.
- * A perennial honoree in both Accounting Today's "Top 100 Products" and Software Magazine's annual Software 500 listings, Sage also has garnered a variety of other industry awards, recognitions, and reviews.
- * Sage's flagship ERP applications have won a 2007 'Readers' Choice' Award for being the top vote-getters in the "Client-Side Accounting Systems/Accounting for Larger Entities" category, beating Microsoft and its Dynamics GP/AX/NAV portfolio for the honor. It's the second straight year these two products have taken this Award in this category.

Sage ERP Products

Sage Accpac ERP

- * Available in three editions with a full suite of operations and accounting modules, Sage Accpac is ideally equipped to meet small- to mid-sized business demands and is able to handle to over 400 users with a choice of operating systems and database platforms.
- * Bundled with SageCRM, Sage Accpac Extended Enterprise Suite allows organizations to optimize sales, marketing, and customer service functions for greater cost savings and higher revenues.
- * With a track record of customers in 169 countries, Sage Accpac provides companies with capabilities to manage their global business including multicurrency and multi-location functionality, multi-jurisdiction compliance, and multiple language versions.

About Sage

Sage MAS 90 and 200

- * Sage MAS 90 and 200 ERP manufacturing solutions give customers the ability to increase efficiency through all stages of the production lifecycle cycle.
- * Sage MAS 90 and 200 ERP manufacturing solutions give customers the ability to increase efficiency through all stages of the production lifecycle cycle.
- * With Bill of Materials, Work Order Processing, and Material Requirements Planning businesses can take control of the manufacturing process. When goods are finished, Inventory Management and Sales Order provide seamless distribution integration.

Sage MAS 500 ERP

- * Designed exclusively for large-sized mid-market businesses with 20 to over 1,000 employees in discrete, process, and mixed mode environments.
- * Offers a robust series of applications that provide total control of the manufacturing environment.
- * Sage MAS 500 ERP's end-to-end manufacturing applications let organizations take control of their production, gain insight into true manufacturing costs, and plan and maintain their raw materials.

Sage ERP X3

- * Sage ERP X3 is a software suite with advanced, simple, and cost-effective business applications designed to meet the functionality requirements of mid-to-large distributors and manufacturers.
- * Offers first-class integrated functionality in the areas of finance, sales, CRM, inventory management, while remaining affordable, quick to implement, and simple for users
- * Sage ERP X3 is a multi-audit system available in 8 languages and legislations, and is supported by Sage and its business partners across 35 countries.



www.netsuite.com | 1-650-627-1000

HIGHLIGHTS

- * #1 on-demand accounting/ERP software application with over 6,600 customers
- * Provides one seamless system to run accounting, order management, inventory, fulfillment and shipping, CRM and ecommerce.
- * Give your employees anytime, anywhere access to your business software and slash technology costs and hassles with SaaS (Software as a Service).

OWNERSHIP:

Public
(NYSE: N)

HEADQUARTERS:

San Mateo, CA

ERP SOLUTIONS:

- * NetSuite Financials
- * NetSuite
- * NetSuite OneWorld

FOUNDED:

1998, California

CUSTOMER FOCUS:

NetSuite's main customer base consists of growing and medium size businesses predominately in the eCommerce, wholesale and distribution, software, professional services and retail sectors.

SELECT CUSTOMERS:

Cash Edge, Tsar Nicoulia Caviar, Teleca, Kana, Virgin Money, Explore Consulting, Six Apart, Domin-8 Enterprise Solutions, Oakland A's Asahi Kasei, Cartridge World, Premiere Global Services

About NetSuite

NetSuite provides online, hosted customer relationship management (CRM) and enterprise resource planning (ERP) software designed to help small and mid-sized companies manage their businesses and automate their processes. NetSuite's software handles such functions as sales, customer communications, order management, inventory management, finance, e-commerce, time and billing, and Web site management.

NetSuite is the first and only company to give growing and midsize businesses on demand web-based business applications to run their entire company. With thousands of customers globally, NetSuite has earned numerous awards for its market leadership and innovation from such leading publications as eWeek, CRM Magazine, InfoWorld, PC Magazine, and The CPA Technology Advisor among others. NetSuite alone provides integrated front office customer relationship management (CRM), back-office enterprise resource planning (ERP), and ecommerce in one powerful application with the modularity and flexibility necessary to meet your specific business needs

NetSuite is the #1 on-demand Accounting/ERP software application available on the market today. While some accounting software provides one or a few pieces of ERP software, NetSuite offers a comprehensive business suite with everything its customers need in one powerful solution. With NetSuite, organizations can manage financials, order fulfillment, purchasing, inventory, time and billing, payroll, employee self-service, Web presence, and more. The Accounting/ERP software system components are tightly integrated, giving businesses access to real-time intelligence to make better decisions, along with the capability to automate business process across the company.

What this means is that, with the NetSuite solution, the entire business can run in real time. Employees can move faster and smarter. Customers are served better. Orders can be filled and tracked more quickly and easily, with inventory levels updated in real time. And with full visibility into inventory by sales reps for order promising and by planners for purchasing, companies can lower inventory levels, analyze inventory costs and collaborate with vendors more effectively.

About NetSuite

Most important, NetSuite Accounting/ERP is seamlessly integrated with CRM and ecommerce for end-to-end business process management across the business. And because NetSuite is an open system, customers can also seamlessly integrate with third party, industry-specific and legacy software.

NetSuite Key Strengths

- * NetSuite is the first and only online business application that supports all of an organization's back-office operations – from customer relationship management (CRM) to enterprise resource planning (ERP) to eCommerce.
- * NetSuite holds all corporate data in a single database, giving you access to your key performance metrics on a customizable, real-time dashboard. As a result, NetSuite enables you to make better and faster decisions.
- * With NetSuite, implementations are both faster and less expensive than traditional business applications. Modularity enables phased implementations according to your company's need. In addition, click not code and advanced customization supports business as you define it. As a web-based on-demand solution, NetSuite significantly reduces your total cost of ownership.
- * NetSuite is the world's most customizable ASP. Click not code configuration and modular implementations jumpstart your business on NetSuite. Advanced customization with simpler, industry standard tools allows you to tailor business practices and processes to meet your specific company and industry requirements.

NetSuite ERP Technology

NetSuite's hosted, web-based services and solutions are delivered on demand for robust, end-to-end ERP and business process management.

About NetSuite

NetSuite ERP Highlights

NetSuite is a comprehensive Web-based solution for midsize businesses that integrates Accounting/ERP, CRM, Ecommerce and partner collaboration capabilities. NetSuite business software gives growing businesses a competitive edge.

Netsuite - Accounting/ERP

- * Improves decision making with real-time metrics and role-based dashboards.
- * Improves productivity with greater visibility and automation of back-office processes.
- * Ensures accountability and compliance with robust, auditable accounting.
- * Graduates customers from simple desktop accounting packages or from standalone accounting/ERP to powerful Accounting/ERP that's integrated with CRM and e-commerce.
- * Eliminates IT costs and hassles associated with maintaining and upgrading traditional client-server software applications.
- * Enables customers to customize and extend the NetSuite platform easily to meet their exact needs.

NetSuite OneWorld is the first and only on-demand system to deliver real-time global business management and financial consolidation to mid-sized companies with multinational and multi-subsidiary operations.

Netsuite OneWorld – Global Accounting/ERP

- * Consolidated reporting. Multi-currency management with automated currency rate updates ensures reports accurately reflect currency conversion.
- * Rapid financial close. Real-time management and financial automation capabilities can significantly reduce time to close.
- * Cost reduction. You can staff back-office operations centrally — or in low-cost locations — and the same employees can handle operations across multiple subsidiaries.
- * Global order management and sourcing. You can manage inventory and fulfillment across multiple locations with product items represented globally or by each subsidiary.
- * Simplified tax management across borders. NetSuite OneWorld's tax engine

About NetSuite

accommodates multiple tax schedules for local taxes across subsidiaries, GST, VAT, consumption tax or general sales tax, and more.

- * Unprecedented worldwide visibility into operations. Role-based dashboards and “drill-down everywhere” provide instant insight across the corporate hierarchy of subsidiaries.
- * Management beyond financials. Local, regional and global metrics cover all aspects of the business in real-time.
- * Unparalleled integration. One database provides a repository of all your worldwide business data, eliminating the need for data warehouses or multiple systems at each local site.



HIGHLIGHTS

- * High marks for customer satisfaction. Independent IT analysts survey reports satisfaction levels of 90%.
- * A flexible manufacturing system capable of coping with all forms of manufacturing.
- * Strong in the aerospace and defense industries.

OWNERSHIP:

Public (OMX STO: IFS)

HEADQUARTERS:

Itasca, IL,
North American headquarters

MANUFACTURING SOLUTIONS:

IFS Manufacturing

- * IFS/Project Delivery
- * IFS/PDM Configuration
- * IFS/Repetitive Production
- * IFS/To Order Manufacturing
- * IFS Demand Planning

FOUNDED:

1983

CUSTOMER FOCUS:

IFS focuses its application solutions on medium-size to large companies.

SELECT CUSTOMERS:

Alan Dick & Company, Barking Power Station, Barsebäck, Bristow Group Inc, Butcher's Pet Care, Cobra Plastics, Ensign-Bickford Aerospace & Defense Co., Gables Engineering, Globus, Hercules Sealing Products, Holland Co., J & H Machine Tools Inc, Management Science Associates, Peerless Industries, Saab, SAS/GEM, Todd Pacific Shipyards, Worldmark.

About IFS

IFS was founded in 1983 and now has 2,600 employees worldwide. IFS has pioneered component-based ERP software with IFS Applications, now in its seventh generation. IFS' component architecture provides solutions that are easier to implement, run and upgrade. IFS applications are available in 54 countries in 22 languages.

IFS has over 600,000 users across seven key vertical sectors: aerospace and defense; automotive; high-tech; industrial manufacturing; process industries; construction, service and facilities management and utilities and telecom. IFS Applications provides extended ERP functionality including customer relationship management (CRM), supply chain management (SCM), product lifecycle management (PLM), corporate performance management (CPM), enterprise asset management (EAM) and maintenance repair and overhaul (MRO) capabilities.

The company has a solid, growing presence in the North American business software market. IFS North America serves medium-size to large companies in a variety of key industries, including aerospace and defense, industrial manufacturing, automotive, high-tech, construction, and process industries such as food and beverage.

IFS combines a global product and organization with local support for its customers. IFS North America is headquartered in Chicago, with major offices in Milwaukee; Raleigh, North Carolina; San Jose, California; Tucson, Arizona; Toronto; and Mexico City. IFS also has a large virtual organization to bring the company even closer to its customers while providing a better quality of life for its employees.

IFS Key Strengths

- * As one of the world's leading providers of component-based business software, IFS strongly believes that through components and the use of open standards, its customers will receive the best solutions possible.
- * Working in close collaboration with its network of global partners, IFS is driving the market to embrace standards and co-existence that offers customers faster payback, reduced risk, and freedom of choice.

About IFS

- * Since 1983, IFS has been providing business software solutions to some of the world's leading industrial companies, pioneering its component-based architecture that breaks a big business software solution down into smaller, easier to use pieces it refers to as components.
- * IFS continues to build its reputation on its component technology, aligning each component with clearly defined responsibilities and interfaces so that different technologies can be mixed and matched, added, upgraded, and replaced – giving customers the freedom of choice.

IFS Technology

IFS Applications is marketed as an on-demand business application. Its component-based architecture provides for fast, step-by-step implementation, which lets companies get rapid payback by adding new functionality without waiting for a major overhaul.

IFS ERP Manufacturing Modules

IFS Manufacturing

- Program and Project Management
- Product Lifecycle Management (PLM)
- Product Data Management (PDM)
- Case & Change management
- Sourcing & Procurement
- Manufacturing Engineering
- Mixed-mode Manufacturing
- Product Support/Call Center
- Field & Depot Service Management
- Configuration/Fleet Management
- Maintenance, Repair & Overhaul (MRO)

IFS ERP Manufacturing Solutions Highlights

- * Provides a simple, highly automated flow for taking care of repetitious tasks together with advanced management-by-exception functionality.
- * Simultaneously handles complex processes, like engineer-to-order manufacturing.
- * Supports planning, execution, control, and analysis in most types of manufacturing, in all phases of the manufacturing process, and for all employees in the organization.

About IFS

- * Simplified planning and control - provides the user with the flexibility to reduce and streamline much of the administration and the complexities of rescheduling associated with traditional production orders.
- * Continuous cost reduction - delivers powerful support for analyzing where reductions can be made. The powerful graphical tools provide advanced analysis such as break-even and optimal price based on elasticity.
- * Demand planning – provides a highly collaborative, graphical and interactive tool for forecasting and collaborative demand planning. It can be used to create both short and long term forecasts and for the creation of demand plans as a basis for sales planning, budgeting, master scheduling and inventory control.
- * Provides smart analysis functionality that enables companies to plan against finite capacity to ensure that production does not start too late or too early.
- * Open and standard technology provides customers with the functionality to integrate with their manufacturing equipment and shop floor terminals.
- * Supports both serial and lot tracking and enables the user to select the alternative that best suits their needs.
- * Produces the data that is necessary to operate an after-sales management that provides customers with a cost-effective and efficient after sales service.
- * Enables companies to re-use their designs and manufacturing data thereby considerably shorten lead times.



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HIGHLIGHTS

- * Fully Integrated Suite of ERP solutions for professional services and public sector organizations.
- * Agresso Business World offers customers unrivalled post-implementation agility – the ability to alter the system and get new information out when requirements change, without having to call in external help.
- * Flexible and agile solution adaptable to your organization’s needs; perfect for evolving organizations.

OWNERSHIP:

Public
(EURONEXT: U4AGR)

HEADQUARTERS:

Victoria, BC Canada
Dallas, TX USA

ERP SOLUTIONS:

Agresso Business World: Fully Integrated Suite of ERP Applications

FOUNDED:

1980

CUSTOMER FOCUS:

Agresso Business World provides all of the essential functions needed by professional services and public sector organizations. Its focus on people-centric organizations and its deep understanding of their inherent business challenges and opportunities has led the company to achieve a top 5 position in the ERP mid-market space.

SELECT CUSTOMERS:

Alvarez & Marsal, Destiny Resources Services Corp., Eidos Interactive, HSB, Skookum, Systra, Saab

About Agresso

Agresso (www.agresso.com/usa) is a \$480 million enterprise resource planning (ERP) company, listed in the Netherlands as Unit 4 Agresso (EURONEXT-U4AGR) and one of the top five providers of ERP solutions for professional services and public sector organizations. Agresso offers a uniquely integrated data/process/delivery architecture designed specifically for Businesses Living IN Change (BLINC™).

Agresso is known as “The ERP Market’s Definition of Agility” as it allows an unlimited amount of ongoing, post-implementation changes without the typical external IT costs and intervention that nets billions of dollars in revenue to the market leaders. Over 2,750 companies and organizations in 100 countries deploy Agresso Business World for both operational support and strategic management.

The company’s role-based, Web Services and Services-Oriented Architecture (SOA) enabled solutions include: Financial Management, Human Resources and Payroll, Procurement Management, Project Costing and Billing, Reporting and Analytics, Business Process Automation, Field Services and Asset Maintenance, and CRM.

Today, Agresso’s unique underpinning architecture, which offers a tightly-integrated data/process/ delivery model that moves in lockstep, is being enjoyed by thousands of BLINC™ organizations, with over 1,500,000 worldwide users. The company is focused on correcting the CxO’s longstanding and expensive “re-architecting is a must” assumptions promoted by the ERP leaders. Their lack of post-implementation agility is cutting deep into corporate margins. Agresso is ERP ... with NO Expiration Date™.

Agresso Key Strengths

- * Agresso Business World gives organizations the ability to interactively blend your business and analysis model with the organization’s process model giving your people the information needed to increase the value of your service delivery process.
- * Agresso Business World provides the flexibility you need to create performance metrics reflecting the reality of your business and provides accuracy in showing how the organization is performing.
- * Post-Implementation Agility differentiates Agresso from its competitors; providing organizations the ability to adapt and grow without any limitations from your ERP Solution.

About Agresso

* Agresso's long shelf life saves businesses the cost and trouble associated with re-implementation or replacement of an existing ERP system.

Agresso Technology

Agresso Business World is different both architecturally and substantively from other ERP products. Its unique VITA architecture combines its data model, process model and delivery model into a cohesive unit. Any change made in any one of these areas automatically flows intelligently and makes associated changes and adjustments throughout the system. This combination not only has a positive impact on the bottom line, but it impacts the corporate strategies selected by management, by enabling change.

Agresso ERP Modules

Agresso Business World: Fully-Integrated ERP Suite

Financial Management, Project Costing and Billing, Human Resources & Payroll, Reporting and Analytics, Business Process Automation, Procurement Management, Field Service Management and Asset Management, Student Information Systems and Travel Management.

Agresso ERP Highlights

How *Post-Implementation Agility* Benefits an Organization

Accommodating future needs is what post-implementation agility is all about. Most ERP vendors offer all the flexibility an organization requires... prior to implementation. But once the system is signed-off and live, any further changes incur additional (and often substantial) costs.

With Agresso, the ability to change your own system at the User level is its greatest advantage.

Technology Evaluation Centers (TEC) published a paper comparing the ability of different ERP vendor's products to manage change. Below is an excerpt from its findings:

The majority of IT professionals surveyed in this report said that the ability to easily, quickly, and cost effectively manage ongoing change was their single overriding concern.

About Agresso

Technology Evaluation Centers (TEC) published a paper comparing the ability of different ERP vendor's products to manage change. Below is an excerpt from its findings:

The majority of IT professionals surveyed in this report said that the ability to easily, quickly, and cost effectively manage ongoing change was their single overriding concern. Specifically, they referenced the following factors:

- * Changes based on new government regulations. In the financial area, they referenced International Financial Reporting Standards (IFRS) and SOX, as well as emerging environmental rules and guidelines.*
- * Changes affecting the structure of their charts of accounts (to accommodate new lines of businesses, for example, or for future reporting requirements).*
- * Changes tied to analytics or historical projected data.*
- * Changes associated with segmented and global account structures that require compiling multiple currencies, varied tax accounting, and even multilingual needs, into one format for final statutory purposes.*

In almost all cases, responding to these types of change scenarios could be accomplished in Agresso Business World directly in the graphical user interface (GUI). This means the business users themselves could effect the necessary changes. In contrast, other vendor solutions required application-level programming and external consultants (or internal IT staff) were necessary to make the required changes.

Because Agresso Business World users enjoy an incomparable degree of power over their own system, it is critical that they are included, educated and mentored early on in the implementation process. An apt analogy can be found in transportation: while other vendors chauffeur you to where you want to go (at your expense), Agresso teaches you to drive, stays with you as a navigator and then lets you take the wheel.

For this reason, the goals of AIM2 start with the delivery of an as-specified system, on time and on budget and further include as a "deliverable" the transfer of knowledge and expertise to customers.

About Agresso

Minimizing the “Total Cost of Change”

Organizations often talk about total cost of ownership, or TCO. But this metric usually fails to include the on-going costs associated with future changes to the implementation. More often it deals with maintenance costs – upgrades, patches, etc. The costs associated with a system modification (for example, a change to the structure of the chart of accounts to accommodate new reporting requirements) are not included in TCO.

Because these costs are so significant, organizations are better to concern themselves with Total Cost of Change (TCC). In practice, that is usually where their money is spent.

With the majority of substantial changes - from restructuring and reorganization to responding to Government regulations - getting accomplished in-house, Agresso customers spend a fraction of what other organizations spend on re-implementations.



HIGHLIGHTS

- * SAP Americas is the world's largest business software company and the third largest software supplier overall.
- * Comprehensive ERP solutions support more than 43,400 customers in 120 countries.
- * Easy upgrades to new innovative functionality through SAP's enhancement packages.

OWNERSHIP:

Public (NYSE: SAP)

FOUNDED:

1972, Walldorf, Germany

HEADQUARTERS:

U.S. Headquarters:
Newtown Square, PA

World Headquarters:
Walldorf, Germany

ERP SOLUTIONS:

SAP ERP 6.0:

- * Customer Relationship Management
- * Product Lifestyle Management
- * Supply Chain Management
- * Supplier Relationship Management

CUSTOMER FOCUS:

Organizations of all sizes can use SAP solutions to reduce costs, improve performance, and gain the agility to respond to changing business needs.

SELECT CUSTOMERS:

German Aerospace Center, Standard Bank of South Africa, Rohm and Haas, Gillette, Biomet Europe, Alfred Talke Logistic Services, Avex Production, City of Ottawa, Ontario, China Telecom Corporation.

About SAP

SAP Americas is a subsidiary of SAP AG, the world's largest business software company and the third-largest software supplier overall. SAP Americas' corporate headquarters is located in Newtown Square, PA, a suburb of Philadelphia. The company's officers and executives lead a team of professionals dedicated to delivering high-level customer support and services. Founded in 1972 as Systems Applications and Products in Data Processing, SAP has a rich history of innovation and growth that has made it a recognized leader in providing collaborative business solutions for all types of industries in every major market.

With a mission statement that emphasizes experience, knowledge, and technology for maximizing business, SAP leverages its extensive experience to deliver a comprehensive range of solutions to empower every aspect of business operations for organizations of any size.

Deploying high-quality technology, services, and development resources, SAP delivers a business platform that unlocks valuable information resources, improves supply chain efficiencies, and builds strong customer relationships. Through the Global Solution Center, SAP Americas identifies customer needs and develops solutions to meet them.

The company, headquartered in Walldorf, Germany, employs more than 46,100 people in more than 50 countries, and it serves more than 43,400 customers worldwide.

SAP ERP Key Strengths

- * SAP ERP addresses the core business software requirements of the most demanding mid-size and large organizations – in all industries and sectors.
- * SAP ERP draws from more than 30 years of experience with more than 40,000 customer implementations to deliver powerful functionality, global orientation, and flexible enhancement options.
- * SAP is committed to delivering innovation to its customers through its SAP ERP application. With SAP enhancement packages, organizations can replace the traditional technique of improving and augmenting core processes supported by SAP ERP. Instead of waiting for functionality that is packaged with a new release, they can implement innovation from SAP without having to run a major upgrade project.

About SAP

- * With SAP ERP, customers ensure that their employees can readily access the critical data, applications, and analytical tools they need to perform all their job functions efficiently and effectively, while also supporting a shared-services organizational model for human resources, finances, and other key processes.
- * SAP supports more than 43,400 customers worldwide, with 105,000 installations in 120 countries. SAP's unique ecosystem consists of 11,000 consulting and education employees, plus 6,000 service and support staff.
- * SAP has a large support organization with 185,000 certified partner employees, 77 trainings centers, six global support centers, nine custom development centers, and genuine 24/7 support, SAP is able to maximize an organization's business and IT success.

SAP ERP Technology

The SAP solutions suite is comprised of licensed and on-demand applications and services. SAP's Enterprise Service-Oriented Architecture (Enterprise SOA) is a blueprint that directs an adaptable, flexible, and open IT architecture for developing business solutions. With SAP NetWeaver as a technical foundation, enterprise SOA moves IT architectures to higher levels of adaptability and moves companies closer to real-time enterprises by elevating Web services to an enterprise level.

SAP ERP Highlights

SAP ERP Human Capital Management (HCM)

- * A complete and integrated human capital management solution that delivers unmatched global capability.
- * Automates all core human resource processes, such as employee administration, payroll, and legal reporting, increases efficiency and supports compliance with changing global and local regulations.
- * With integrated building blocks and an unmatched partner ecosystem, the SAP ERP HCM solution supports shared services and business process outsourcing – reducing cost and risk for these deployment models.

About SAP

SAP ERP Financials

- * The SAP ERP Financials solution is a comprehensive financial management solution engineered for the most complex, multinational companies across a broad range of industries.
- * SAP ERP Financials enables companies to thrive in a business environment characterized by intensified competition, uncertain market conditions, and increased regulatory oversight.
- * A seamlessly integrated solution, SAP ERP Financials combines core accounting and reporting capabilities with financial supply chain, treasury, compliance, and performance management applications. These applications help customers streamline finance business processes, reduce operating costs, manage risk, ensure compliance, and provide robust and timely business insight.
- * SAP ERP Financials simultaneously supports global financial reporting standards, multiple currencies, and languages with over 45 country-specific versions. The solution powers the highest-performing finance organizations in the world.

SAP ERP Operations

- * For many organizations, the SAP ERP Operations solution has become the software backbone that contributes to excellent performance supporting end-to-end operational processes in all key areas: procurement and logistics execution, product development and manufacturing, and sales and service.
- * With SAP ERP Operations, customers can realize smoother day-to-day operations, maximize profitability, free up resources and budget so that they can invest more in innovation.
- * SAP ERP Operations automates and streamlines processes with greater adaptability, increases productivity in operations with a role-based solution and centralized information, and improves operations performance with strategic business insight.

SAP ERP Corporate Services

- * With the SAP ERP Corporate Services solution, companies can manage real estate; enterprise assets; project portfolios; corporate travel; environment, health, and safety compliance; quality and global trade services more effectively.

About SAP

Global Trade Services

- * With SAP software, customers can secure their global supply chain, connect and communicate with government systems, and promote the use of shared data to streamline cross-border trade and gain sustainable competitive advantage.

SAP ERP Modules

Human Capital Management

Talent management, workforce process management, workforce deployment.

Financials

Financial supply chain management, financial accounting, management accounting, corporate governance.

Operations

Sales order management, aftermarket, sales and service, professional-service delivery.

Corporate Services

Real estate management, enterprise, asset management, project and portfolio management, travel management, environmental/health/safety compliance management, quality management.

Global Trade Services



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HIGHLIGHTS

- * Industry Specific Software Solutions for Process Manufacturers
- * Over 6,000 Customers spanning 50+ countries.
- * Customer-driven company, adaptable business culture and flexible technical infrastructure to respond to change.
- * Awards: “Top 5” ERP Supplier – Consumer Goods Technology Magazine Reader’s Choice Award, #8 Top Supply Chain Management Software Supplier - Modern Materials Management Magazine, Food Logistics 100, Supply Chain Demand Executive 100

OWNERSHIP:

Public (NASDAQ:CHINA)

HEADQUARTERS:

Atlanta, GA

ERP SOLUTIONS:

* Ross Enterprise ERP

FOUNDED:

2002

CUSTOMER FOCUS:

Ross Enterprise addresses the unique challenges of mid-sized enterprises in the Food & Beverage, Life Sciences, Metal & Building Materials, and Chemicals Industries.

SELECT CUSTOMERS:

Juice Harvest, Litehouse Foods, Nexgen Pharma, Hammond Group, SI Group, Berner Foods

About CDC Software

CDC Software, The Customer-Driven Company, is a provider of enterprise software applications designed to help organizations deliver a superior customer experience while increasing efficiencies and profitability. CDC Software offers a broad range of solutions for mid-sized enterprises internationally.

CDC Software's product suite includes: CDC Factory (manufacturing operations management), Ross Enterprise (enterprise resource planning), CDC Supply Chain (supply chain management, warehouse management and order management), e-M-POWER (discrete manufacturing) Pivotal CRM and Saratoga CRM (customer relationship management), CDC MarketFirst (marketing automation and lead management), Respond (customer complaint and feedback management), c360 CRM add-on products, industry solutions and development tools for the Microsoft Dynamics CRM platform, Platinum HRM (human resources), and business analytics solutions.

With experience, expertise, technology, and an unwavering commitment to our customers' success, CDC Software is dedicated to helping organizations achieve outstanding business results by helping them become customer-driven. More than 6,000 organizations worldwide rely on CDC Software solutions to demonstrate a superior ability to attract, understand, and keep valuable customers

CDC Software Key Strengths

- * CDC Software's superior technology and industry-specific solutions enhance processes across the enterprise, helping businesses manage their resources, supply chain, employees, and customer relationships for competitive advantage.
- * Offers a diverse set of industry-specific solutions built to reflect the business processes and demands of distinct lines of business.
- * CDC Software continues to receive recognition for from the software and technology industry as well as the industries they serve for their innovative solutions.
- * CDC Software provides the depth and breadth of services businesses demand: a continuum of services built on proven methodologies, delivering a predictable, cost-effective implementation and superior ongoing maintenance; knowledge transfer to maintain a high degree of performance; and responsibility for our services and our customers' success.

About CDC Software

Global Trade Services

- * With SAP software, customers can secure their global supply chain, connect and communicate with government systems, and promote the use of shared data to streamline cross-border trade and gain sustainable competitive advantage.

CDC Software - Ross Enterprise ERP Technology

Ross Enterprise's Internet Application Framework (IAF) provides the technology foundation for the flexible deployment and streamlined maintenance of Ross Enterprise's application suite. Ross Enterprise utilizes smart client technology, providing exceptional performance, usability, total cost of ownership, security, and ease of integration.

CDC Software - Ross Enterprise ERP Highlights

Ross Enterprise is CDC Software's comprehensive suite of applications for process manufacturers. The suite of applications includes enterprise resource planning (ERP), supply chain management (SCM), customer relationship management (CRM), and enterprise performance management (EPM). Together, these systems address the unique challenges of the process manufacturing industries:

- * Formula or Recipe Based Manufacturing
- * Detailed Product Costing and Profitability Analysis
- * Pricing and Promotions Management
- * Optimized Forecasting and Scheduling
- * Perfect Order Fulfillment
- * Reducing Inventory Expirations and Spoilage

CDC Software – Ross Enterprise ERP Modules

Ross Enterprise – Enterprise Resource Planning

- * *Financials*
- * *Manufacturing*
- * *Sales & Order Processing*
- * *Inventory Control*
- * *Maintenance Management*
- * *Quality Management*
- * *Business Analytics*
- * *Data Collection*
- * *Advanced Planning & Scheduling*



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HIGHLIGHTS

- * Over 30 years of experience with helping customers maximize their software technology investments.
- * IBM Premier Business Partner with custom software solutions backed by the best service and support.
- * Awards include: “Inc 5000 America’s Fastest Growing Companies,” Deloitte & Touche’s “Fast 50 Award,” Long Island Software’s “Top 10 Fastest Growing Companies” and numerous IBM awards, including the “IBM Beacon Award for Most Innovative ‘Built On IBM Express Portfolio’ Solution.”

OWNERSHIP:

Private

HEADQUARTERS:

Ronkonkoma, NY

ERP SOLUTIONS:

* S2K Enterprise

FOUNDED:

1978

CUSTOMER FOCUS:

Customers in a wide variety of markets worldwide with a focus on the midrange market in the manufacturing, distribution, retail, food and service industries.

SELECT CUSTOMERS:

Bega-US, Johnson Plastics, Randa Luggage, Mariani Packing, First Wireless Group, Haier America, A.S. Bryden, Dorcy International, SuperPharm LLC.

About Vormittag Associates Inc.

VAI is an award-winning software developer and an IBM Premier Business Partner. Designed for the mid-range market, S2K Enterprise is used by a wide variety of mid-sized companies worldwide, with a number of clients in the manufacturing, distribution, retail, , food and related service industries. Advanced applications such as Warehouse Management Systems, EDI, CRM and e-Business provide companies the power to leverage their information technology investment.

VAI provides flexible, fully integrated business software solutions that give companies of all sizes a true market advantage. The IBM Power Systems™ technology is cost effective and can enrich your processes across-the-board, helping you improve productivity, save money and enhance customer satisfaction. With VAI's high performance Enterprise Resource Planning (ERP) application, you'll obtain reliable data that will streamline your business processes to make it more competitive, responsive, and profitable.

VAI is committed to helping its customers meet their objectives by delivering the most robust, feature rich, flexible software solutions available. VAI's history of customer-driven software development and commitment continues today. Hundreds of features suggested by customers are incorporated into VAI's products yearly and new technologies are continually integrated into new offerings.

VAI continues to grow as a leading provider of ERP Software solutions. The company's continued expansion into Canada, Europe and the Caribbean has provided VAI with worldwide recognition as an industry leader for ERP solutions.

VAI is headquartered in Ronkonkoma, New York, with branch offices in Miami, Orlando, Chicago and Oroville, California.

About Vormittag Associates Inc.

VAI Key Strengths

- * S2K Enterprise provides one of the most advanced purchasing programs available today. A variety of tools help to minimize the burdensome tasks associated with manual purchasing through the automation of your demand planning, purchasing, and ordering process.
- * Unlimited Growth Potential – VAI’s value pack offer includes source code, an unlimited user license and no upgrade charges, allowing you to grow, add users and incorporate new technology without any additional fees.
- * Increase Staff Productivity with advanced features such as windows application integration, workflow alerts, and job scheduling.
- * Eliminate costly mistakes and improve warehouse productivity with features such as receiving/pallet creation, product movement, order verification, and counting programs.

VAI Technology

VAI’s S2K Enterprise software provides complete integration with PC-based productivity products such as Microsoft Outlook, Excel, and Word. At the touch of a key, users can move data into Excel Spreadsheets, send emails to contacts, create customer letters in Word, and schedule appointments into their Outlook calendar. In addition, options like *View and *Excel allow users to create PDF or Excel files for all reports. This integration provides users with the flexibility to utilize desktop applications while taking advantage of the power, reliability, and security of the VAI Enterprise software.

VAI ERP Highlights

Over the years, VAI’s S2K Enterprise Software has emerged as a solutions leader in the mid-sized market by helping some of the industry’s most recognized companies improve efficiencies and responsiveness. VAI’s solutions provide the power and unsurpassed value that companies need to address key industry requirements and deliver bottom-line results.

About Vormittag Associates Inc.

Distribution Software

VAI's Enterprise for Distribution offers numerous solutions to help you manage your supply chain, enterprise resources, and customer relationships more efficiently and effectively. Key features include:

- * E-business application
- * Sales Analysis
- * Financial Management
- * Warehouse management
- * Purchasing

Manufacturing Software

S2K Enterprise for Manufacturing is a manufacturing software solution that will help you manage all your operations with superior responsiveness and performance. Key features include:

- * Forecasting
- * Product Quality Tracking
- * Work Order Processing
- * MPS and MRP Streamlining
- * Capacity Requirements Planning
- * Shop Floor Management

Warehouse Management Software

VAI's WMS system helps you enhance productivity and improve overall warehouse efficiency, so that you can meet your company's operational performance objectives and increase customer satisfaction. Key features include:

- * Inventory Management/Tracking
- * Automated Receiving/Pallet Creation
- * Order Management
- * Performance Tracking
- * Cycle and Physical Counting



HIGHLIGHTS

- * Backed by the strength of one of the largest software application companies in the world.
- * Committed to technology innovation/integration. Oracle's ERP solution suite helps customers achieve 30-80% lower total cost of ownership, benefit from a predictable cost model, and reduce risk.
- * Partner expertise: Oracle solutions leverage third party solutions and add on applications from 19,000 partner companies.

OWNERSHIP:

Public (NASDAQ: ORCL)

HEADQUARTERS:

Redwood Shores, CA

ERP SOLUTIONS:

- * Oracle E-Business Suite
- * PeopleSoft Enterprise
- * JD Edwards Enterprise One

FOUNDED:

California, 1974

CUSTOMER FOCUS:

Oracle's enterprise-class business products and solutions empower a broad range of small, mid-size, and enterprise-level organizations in a wide array of global business sectors.

SELECT CUSTOMERS:

Schneider National, Pella Corporation, Hellmann Worldwide Logistics, Dorskocil, New York City Housing Authority, Panasonic Factory Solutions, Intersil

About Oracle

After thirty years of providing leading-edge solutions, Oracle remains a major player for database technology and applications in enterprises throughout the world. The company is the world's leading supplier of software for information management, and the world's second largest independent software company. Oracle technology can be found in nearly every industry, and in the data centers of 98 of the Fortune 100 companies. Oracle is the first software company to develop and deploy 100 percent internet-enabled enterprise software across its entire product line: database, business applications, and application development and decision support tools.

Oracle was one of the first companies to make its business applications available through the internet—an idea that is now pervasive. With the release of Oracle Fusion Middleware, Oracle has begun debuting new products and functionality that reflect the company's goal to connect all levels of enterprise technology to help customers access the knowledge they need to respond to market conditions with speed and agility. Today, Oracle Real Application Clusters, Oracle E-Business Suite, Oracle Grid Computing, support for enterprise Linux, and Oracle Fusion all fuel a commitment to innovation and results that has defined Oracle for thirty years.

Oracle applications are now running in over 1,500 public sector organizations, 10 of the world's top 10 banks, 20 of the world's top 20 telecom companies, and 10 of the top 10 academic universities worldwide.

Oracle ERP Key Strengths

- * Oracle's ERP solution suite helps customers achieve 30% - 80% lower total cost of ownership, benefit from a predictable cost model, and reduce risk.
- * With Oracle's powerful, on-demand software technology, over 3.6 million end users are able to increase their productivity and gain competitive advantage, resulting in a superior ownership experience.
- * Oracle Enterprise Manager is the only management software that provides complete management solution for business applications, using a unique top-down approach. It provides strong monitoring and management that encompasses end-user experience, application flows, and the underlying software and system infrastructure.

- * Oracle offers proven and open solutions—and a network of partner expertise. The company's solutions are built on open standards and leverage third-party solutions and add-on applications. Oracle's 19,000-strong partner network delivers deep, industry-specific functionality and best practices.

Oracle ERP Technology

Oracle Application Integration Architecture is a comprehensive set of products that deliver sustainable business process based integrations across Oracle, third party and custom applications. With its open, standards-based foundation, Oracle Application Integration Architecture enables you to create streamlined business processes that span application boundaries, while greatly shortening time to value.

Oracle Fusion Middleware for Applications applies Oracle's market-leading middleware portfolio to the leading business applications. Extend the business value of your applications across user communities, lines of business, and organizations. The only comprehensive and integrated middleware foundation certified with Oracle HCM, CRM, financial management, and other business applications.

Oracle ERP Highlights

Oracle E-Business Suite

- * The world's leading solution for companies with smaller budgets and a need for fast deployment.

PeopleSoft Enterprise

- * Designed to address the most complex business requirements for a wide range of businesses.

JD Edwards EnterpriseOne

- * The solution with the lowest TCO in the industry, created by JD Edwards, the world's most successful purpose-built market applications company.

Oracle ERP Modules

ORACLE E-Business Suite

- * Asset Lifecycle Management, Customer Relationship Management, Enterprise Resource Planning, Procurement, Product Lifecycle Management, Supply Chain Management, Manufacturing.

PeopleSoft Enterprise

- * Customer order management, human capital management, supply chain planning, inventory and fulfillment management, manufacturing solution.

JD Edwards EnterpriseOne

- * Management for food and beverage producers, manufacturing, supply chain execution (logistics), supply chain planning (SCP), supply management (procurement).